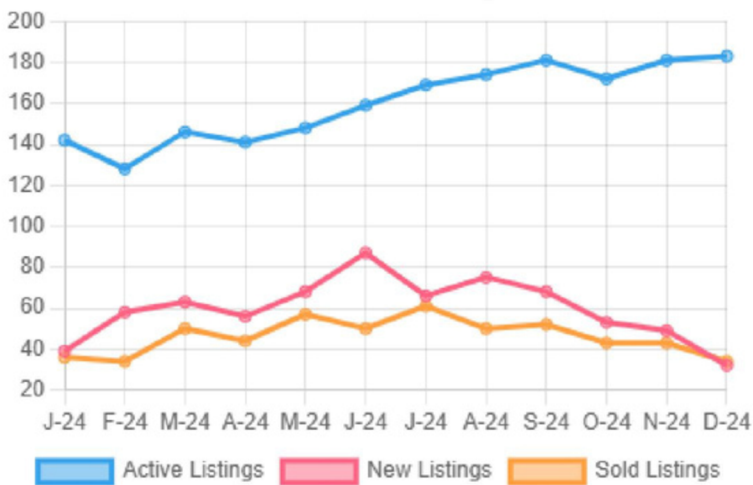
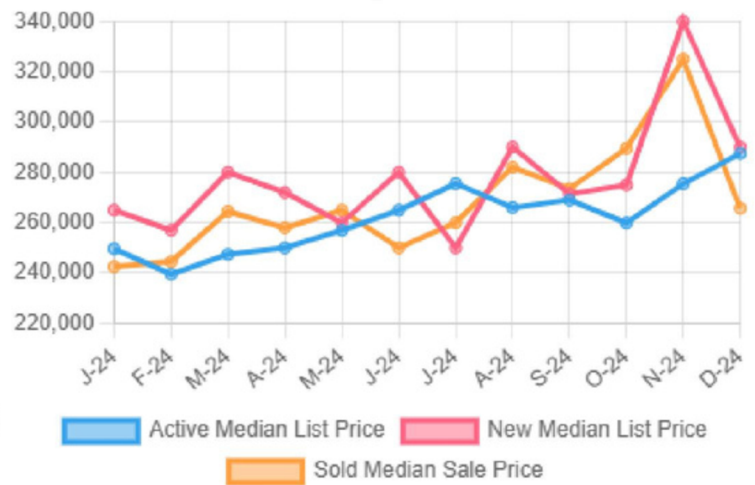


# MARKET REPORT: DECEMBER 2024

Number of Listings

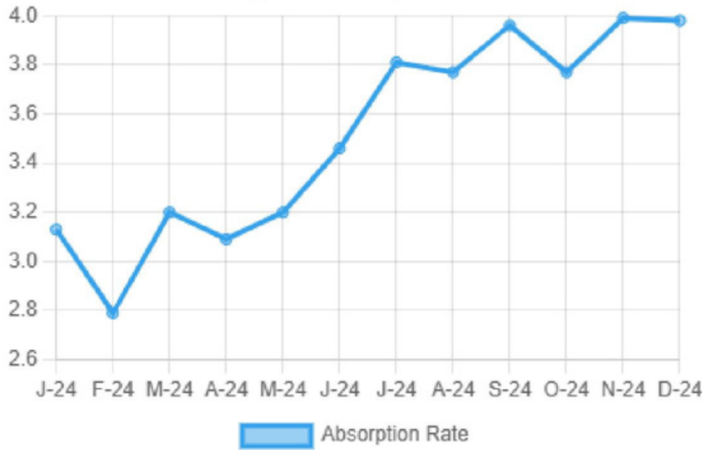


Listing Prices



[homeandlandcompany.com](http://homeandlandcompany.com)

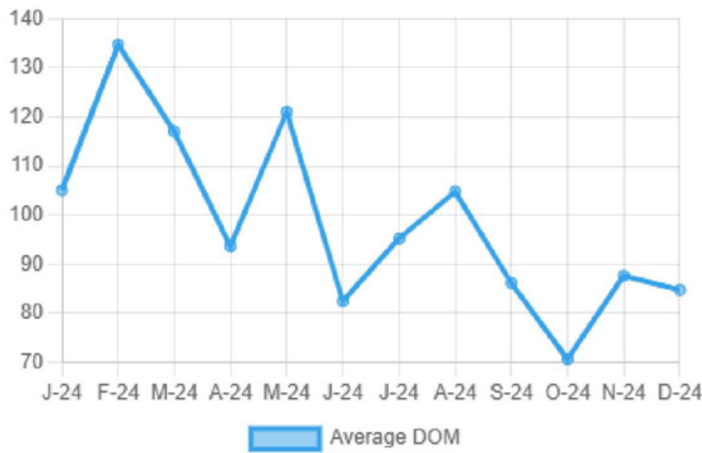
### Absorption Rate, in Months



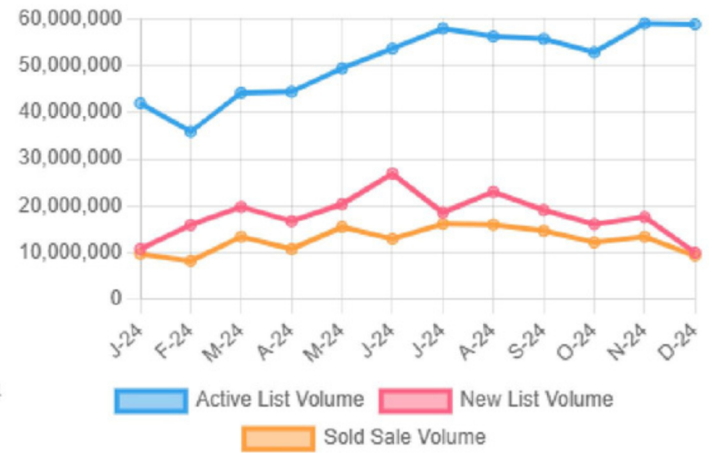
### Sold to List Ratio



### Days on Market



### Price Volume



### Summary Statistics

	Dec-24	Dec-23	% Chg	2024 YTD	2023 YTD	% Chg
Absorption Rate	3.98	3.47	14.70	3.51	3.7	-5.14
Average List Price	\$321,119	\$274,226	17.10	\$297,211	\$269,930	10.11
Median List Price	\$287,500	\$235,000	22.34	\$270,000	\$246,000	9.76
Average Sale Price	\$275,667	\$260,137	5.97	\$275,458	\$251,352	9.59
Median Sale Price	\$265,750	\$247,500	7.37	\$264,900	\$240,000	10.38
Average DOM	84	123	-31.71	98	112	-12.50
Median DOM	76	78	-2.56	70	79	-11.39

### Sold Listings

	This Month			Year to Date		
	2024	2023	% Chg	2024	2023	% Chg
0-29,999	0	0	0.0	7	9	-22.2
30,000-39,999	0	0	0.0	11	9	22.2
40,000-49,999	1	2	-50.0	9	16	-43.7
50,000-59,999	0	2	-100.0	8	11	-27.3
60,000-69,999	0	0	0.0	15	11	36.4
70,000-79,999	0	0	0.0	11	7	57.1
80,000-89,999	1	0	N/A	6	10	-40.0
90,000-99,999	1	2	-50.0	5	9	-44.4
100,000-119,999	0	1	-100.0	14	15	-6.7
120,000-139,999	1	1	0.0	20	17	17.6
140,000-159,999	1	1	0.0	20	33	-39.4
160,000-179,999	3	2	50.0	31	32	-3.1
180,000-199,999	3	0	N/A	27	33	-18.2
200,000-249,999	3	5	-40.0	63	84	-25.0
250,000-299,999	7	6	16.7	92	82	12.2
300,000-399,999	8	5	60.0	116	84	38.1
400,000-499,999	4	2	100.0	60	53	13.2
500,000+	1	3	-66.7	39	29	34.5
Totals	34	32	6.3	554	544	1.8

### Pending Listings

	This Month			Year to Date		
	2024	2023	% Chg	2024	2023	% Chg
0-29,999	1	1	0.0	6	6	0.0
30,000-39,999	0	0	0.0	3	10	-70.0
40,000-49,999	3	0	N/A	13	11	18.2
50,000-59,999	0	0	0.0	5	11	-54.5
60,000-69,999	0	0	0.0	15	9	66.7
70,000-79,999	0	1	-100.0	17	15	13.3
80,000-89,999	0	0	0.0	7	8	-12.5
90,000-99,999	1	0	N/A	6	7	-14.3
100,000-119,999	1	0	N/A	13	11	18.2
120,000-139,999	1	0	N/A	20	16	25.0
140,000-159,999	1	1	0.0	18	30	-40.0
160,000-179,999	0	1	-100.0	31	32	-3.1
180,000-199,999	2	1	100.0	26	39	-33.3
200,000-249,999	0	5	-100.0	48	88	-45.5
250,000-299,999	0	3	-100.0	93	83	12.0
300,000-399,999	2	5	-60.0	111	94	18.1
400,000-499,999	1	2	-50.0	59	50	18.0
500,000+	0	2	-100.0	37	32	15.6
Totals	13	22	-40.9	528	552	-4.3

### Active Listings

	This Month			Year to Date		
	2024	2023	% Chg	2024	2023	% Chg
0-29,999	2	5	-60.0	12	13	-7.7
30,000-39,999	0	0	0.0	3	11	-72.7
40,000-49,999	2	6	-66.7	17	22	-22.7
50,000-59,999	1	3	-66.7	9	19	-52.6
60,000-69,999	2	8	-75.0	25	18	38.9
70,000-79,999	13	5	160.0	33	28	17.9
80,000-89,999	4	3	33.3	15	14	7.1
90,000-99,999	7	1	600.0	13	11	18.2
100,000-119,999	10	4	150.0	29	18	61.1
120,000-139,999	7	4	75.0	33	28	17.9
140,000-159,999	8	10	-20.0	36	55	-34.5
160,000-179,999	7	13	-46.2	48	51	-5.9
180,000-199,999	1	9	-88.9	30	52	-42.3
200,000-249,999	11	18	-38.9	69	136	-49.3
250,000-299,999	22	18	22.2	127	126	0.8
300,000-399,999	31	28	10.7	166	166	0.0
400,000-499,999	26	9	188.9	106	83	27.7
500,000+	29	13	123.1	90	59	52.5
Totals	183	157	16.6	861	910	-5.4

### New Listings

	This Month			Year to Date		
	2024	2023	% Chg	2024	2023	% Chg
0-29,999	1	1	0.0	8	13	-38.5
30,000-39,999	0	0	0.0	3	9	-66.7
40,000-49,999	1	1	0.0	11	17	-35.3
50,000-59,999	0	1	-100.0	6	13	-53.8
60,000-69,999	0	0	0.0	17	14	21.4
70,000-79,999	0	0	0.0	28	16	75.0
80,000-89,999	0	1	-100.0	12	8	50.0
90,000-99,999	1	0	N/A	12	8	50.0
100,000-119,999	2	1	100.0	24	13	84.6
120,000-139,999	1	1	0.0	29	17	70.6
140,000-159,999	1	2	-50.0	27	37	-27.0
160,000-179,999	2	0	N/A	35	43	-18.6
180,000-199,999	0	2	-100.0	23	41	-43.9
200,000-249,999	4	5	-20.0	55	99	-44.4
250,000-299,999	3	0	N/A	114	100	14.0
300,000-399,999	5	13	-61.5	134	141	-5.0
400,000-499,999	8	3	166.7	98	71	38.0
500,000+	3	3	0.0	78	43	81.4
Totals	32	34	-5.9	714	703	1.6